A non-traditional approach to promoting innovation and entrepreneurship

Rana Khan, Ph.D.

Professor and Director, Biotechnology Program University of Maryland University College

Agenda

- UMUC and Biotechnology Professional Science Master's (PSM) Program
- Capstone Course and Projects
- Mentoring program at UMUC
- Discussion

University of Maryland University College

- UMUC is one of 11 accredited, degree granting institutions in the University System of Maryland
- Offers 15 graduate degree programs, completely online
- ■43% of total students were minority in 2008
- ■In FY2009,>196,000 online course enrollments
- Headquarters in Adelphi, MD; 150 locations in 23 countries



Master's Programs at UMUC

- Biotechnology is one of 15 graduate programs@UMUC
- Started in 2001 with ~10 students
- Currently has >400 students
- It has 3 specializations; Bioinformatics, Biotechnology Management and Biodefense
- In 2007 it received the designation of a Professional

Science Master's (PSM) program



Professional Science Master's (PSM)

An innovative degree that:

- Prepares graduates for science careers in business, government, or non-profit sectors
- ■Combines rigorous study in science or mathematics with employer-oriented coursework in business, management, policy, communications, law, or other fields "Science Plus!"
- Emphasizes group work involving employer-based projects. Strong emphasis on close ties with the industry and graduates with well-rounded skills

Why Professional Science Master's (PSM)?

- Employers want personnel with advanced science skills but not necessarily a PhD
- PLUS, PSMs provide unique skills that employers need:
 - Interdisciplinary teamwork, and leadership
 - Project management
 - Computational skills
 - Communication ability
 - Basic business skills
 - Ethics
 - Legal and Regulatory issues

Promote Employer Interactions- UMUC's Approach

Virtual Internships (Capstone Projects):

- Faster evaluation of technologies and products in the pipeline
 - Research funding options
 - Market research

Web Based Mentoring:

- Focus on human capital
 - One on one interaction
 - Shape future employees
 - Help develop career goals

Employer Interaction via Capstone Projects

BIOTECH PROGRAM STRUCTURE

Student Admission

Core Courses (5)

Specialization Courses (6)

Capstone Course (1)

Student Graduation

Capstone Course Features

- 3 credits
- 12 weeks in length
- Variety of activities
- Centered around employer sponsored group projects
- Application of the knowledge gained through the degree program

Capstone Course Structure

| ACTIVITY | ACTIVITY ELEMENTS | PERCENT OF FINAL GRADE | |
|-------------|--------------------------|------------------------|--|
| Conferences | Weekly Participation | 30 | |
| Group Study | Detailed Project Outline | 5 | |
| Project | Oral Status Report | 5 | |
| 70% | Individual Contributions | 15 | |
| | Final Report | 20 | |
| | Company Evaluation | 5 | |
| | Peer Evaluation | 5 | |
| | Presentation | 15 | |
| Total | | 100 | |

Group Project Structure

| DUE DATE | ACTIVITY | DUE DATE | ACTIVITY |
|----------|--|----------|---|
| Week 1 | Students choose projects and decide roles | Week 8 | Work on individual sections |
| Week 2 | Kickoff meeting with the company | Week 9 | Post individual contributions (15%) |
| Week 3 | Post project outline based on kickoff meeting (5%) | Week 10 | Prepare final report and incorporate feedback |
| Week 4 | Begin work on individual assignments | Week 11 | Send draft of final report to company |
| Week 5 | Continue research | Week 12 | Post final report (15%) |
| Week 6 | Present project status report (5%) | Week 13 | Present final presentation (10%) |
| Week 7 | Work on individual sections using feedback | Week 13 | Post peer review (5%) |

Examples of Group Projects

| COMPANY | PROJECT TITLE | |
|-------------------|--|--|
| CreatvMicrotech | Market analysis for chronic lymphocytic leukemia | |
| CurirX | Develop a business plan to seek funds to develop the lead candidate | |
| Ceresnano | Market plan to validate and roll out a Heart Disease diagnostic product | |
| Towson University | Analysis of EST libraries from R.solani; Development of software tools to facilitate EST analysis and dbEst Genbank submission | |
| EncorePath | Research for Launch of Stroke Rehabilitation Device | |
| NIH-ABCC | Research, identify and incorporate scientific databases that can be connected to bioDBnet into the overall schema for the database | |
| MetaMorphix Inc | Understand the competitive landscape with respect to entities that are developing/commercializing DNA markers for the companion animal health and livestock production sectors | |

Conclusions

- Online graded internships are possible
 - Satisfaction high amongst students & companies
- Companies benefit from working with teams
 - A student has been employed, a team presented results at a meeting with investors, a team identified unknown competing IP...
- Current Stats
 - 10 projects in fall 2010 (33 students)
 - 8 projects in spring 2011 (32 students)

Increasing synergy –Web Based Mentoring

To achieve the goal of bridging the gap between the industry and academia we developed a web-based mentoring program that runs parallel with the degree program

Features of the Mentoring Model

- Provides industry guidance to the student from the onset of the program
- Embedded in the program
- Offered at graduate level
- Discipline Independent
- Utilizes Web-based technologies that enable easy access and participation, provide flexibility and easier management of resources

Key Participants

- Mentees
 - Biotech students
- Mentors
 - Biotechnology Professionals
- Mentor Assistants (MA)
 - Graduates of the program
- Mentor Assistants Lead (MAL)
 - Graduate of the program

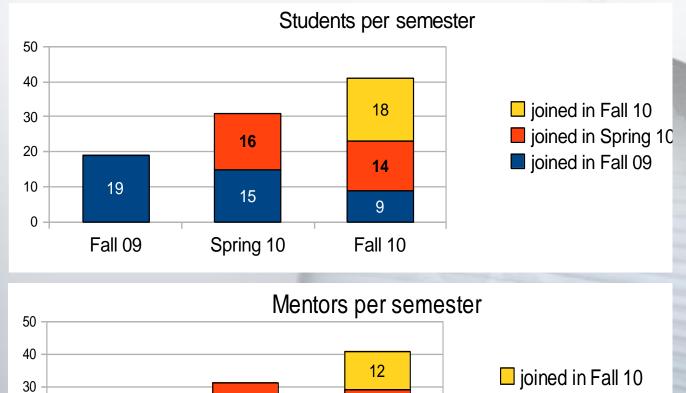
Mentoring Process

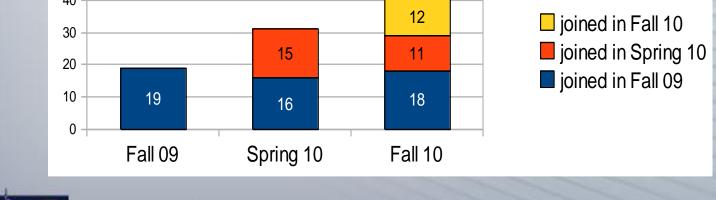
- Students in degree program (within 18 credit hours)
- Apply and are selected for the mentoring program
- Assigned a mentor
- Complete a Professional Action Plan (PAP)
- Advised by the mentor with assistance from a mentor assistant

MA/MAL Roles and Responsibilities

- Mentor recruitment
- Student selection
 - Application screening
 - Interview
- Mentor and Mentee Orientation
- Reminders and Updates-encouragement
- Conflict Resolution
- Assessment collection

Program Growth





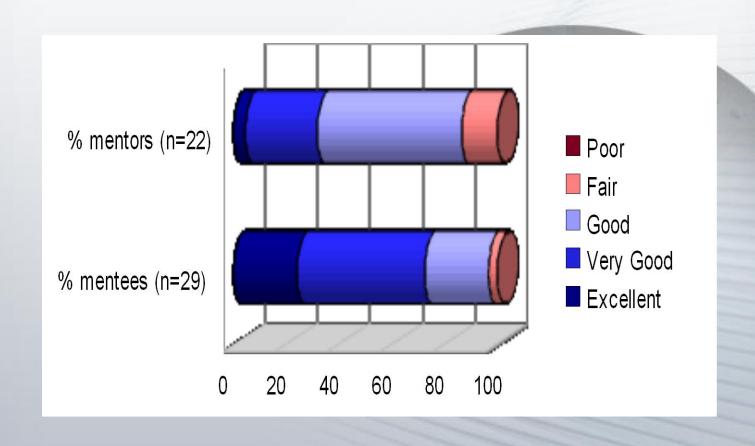


Participant Profile

| | Students | | Mentors | |
|--------|----------|-------|---------|-------|
| Gender | # | % | # | % |
| Male | 17 | 41.5 | 26 | 63.4 |
| Female | 24 | 58.5 | 15 | 36.6 |
| Total | 41 | 100.0 | 41 | 100.0 |

| | Stuc | lents | Mentors | |
|-----------------------|------|-------|---------|-------|
| Specialization | # | % | # | % |
| Biotech Management | 14 | 34.1 | 28 | 68.3 |
| Bioinformatics | 17 | 41.5 | 8 | 19.5 |
| Biodefense | 10 | 24.4 | 5 | 12.2 |
| Total | 41 | 100.0 | 41 | 100.0 |

Program Assessment



Mentor Perspective and Discussion

Jamie Lacey-Moreira

Lori McKay

Contact: rkhan@umuc.edu

